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## The List

# Largest Private Companies in Massachusetts Ranked by Company's total 2021 revenue

Locally Researched by: Sean McFadden, Boston Business Journal

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Staff Boston Business Journal

Nonprofits, including colleges/universities and hospitals, are not included. Mass. and total employee counts are as of 1/1/22 in many cases.

| Rank | Company/Prior rank<br>(*unranked in 2021)/   | Company's<br>total 2021<br>revenue | Mass.<br>employees | Total<br>employees | General<br>business<br>description  | Chief<br>executive(s)  |
|------|--|------------------------------------|--------------------|--------------------|---|--|
| 1    | <b>Liberty Mutual Insurance</b><br>175 Berkeley St.<br>Boston, MA 02116<br>617-357-9500<br>libertymutual.com   | 48200000000                        | 5000               | 45000              | Insurance<br>products and<br>services   | David Long,<br>Chairman,<br>president, CEO                     |
| 2    | <b>Massachusetts Mutual Life<br/>Insurance Company<br/>(MassMutual)</b><br>1295 State St.<br>Springfield, MA 01111<br>413-788-8411<br>massmutual.com | 30500000000                        | 4142               | 5980               | Wide range of<br>protection,<br>accumulation,<br>wealth<br>management and<br>retirement<br>products and<br>services | Roger Crandall,<br>Chairman,<br>president, CEO                 |
| 3    | <b>Fidelity Investments</b><br>245 Summer St.<br>Boston, MA 02210<br>617-563-7000<br>fidelity.com  | 24000000000                        | 5703               | 57400              | Diversified<br>financial services<br>company  | Abigail Johnson,<br>Chairman, CEO                              |
| 4    | <b>Demoulas Super Markets<br/>Inc.</b><br>875 East St.<br>Tewksbury, MA 01876<br>978-851-8000<br>shopmarketbasket.com                                | 5900000000                         | 17000              | 27500              | Supermarket<br>operator   | Arthur T.<br>Demoulas,<br>President, CEO                       |
| 5    | <b>The Kraft Group</b><br>1 Patriot Place<br>Foxborough, MA 02035<br>508-384-4230<br>thekraftgroup.com   | 5800000000                         | 7500               | 10000              | Paper and<br>packaging,<br>manufacturing,<br>sports and<br>entertainment,<br>real estate                            | Robert Kraft,<br>Chairman, CEO<br>Jonathan Kraft,<br>President |

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|------|---|------------------------------------|--------------------|--------------------|---|--|
| 6    | <b>New Balance Athletics Inc.</b><br>100 Guest St.<br>Boston, MA 02135<br>617-783-4000<br>newbalance.com      | 4400000000                         | 1500               | 7000               | Global athletic brand   | Joe Preston,<br>President, CEO                 |
| 7    | <b>Suffolk</b><br>65 Allerton St.<br>Boston, MA 02119<br>617-445-3500<br>suffolk.com                          | 4212600000                         | 1163               | 2320               | Building contractor   | John Fish,<br>Chairman, CEO                    |
| 8    | <b>UKG (Ultimate Kronos Group)</b><br>900 Chelmsford St.<br>Lowell, MA 01851<br>800-225-1561<br>UKG.com       | 3260000000                         | 1826               | 13939              | Global provider of human capital management (HCM), payroll, HR service delivery, and workforce management solutions | Aron Ain,<br>Chairman, CEO                     |
| 9    | <b>Bose Corp.</b><br>The Mountain<br>Framingham, MA 01701<br>508-879-7330<br>bose.com                         | 3200000000                         | 1754               | 6297               | Consumer electronics  | Jim Scammon,<br>President, COO                 |
| 10   | <b>The Herb Chambers Cos.</b><br>259 McGrath Hwy.<br>Somerville, MA 02143<br>617-666-8333<br>herbchambers.com | 2787552000                         | 2047               | 2087               | Automobile sales & service  | Herbert Chambers, CEO                          |
| 11   | <b>Fusion Worldwide</b><br>1 Marina Park Drive<br>Boston, MA 02210<br>617-502-4100<br>fusionww.com            | 2498768000                         | 115                | 408                | Global open market distributor of electronic components and finished goods  | Peter LeSaffre,<br>Founder, CEO                |
| 12   | <b>Goodwin</b><br>100 Northern Ave.<br>Boston, MA 02210<br>617-570-1000<br>goodwinlaw.com                     | 1973400000                         | 903                | 2710               | Law firm  | Andrew Sucoff,<br>Partner, Boston office chair |
| 13   | <b>The Plymouth Rock Co.</b><br>695 Atlantic Ave.<br>Boston, MA 02111<br>617-951-1620<br>plymouthrock.com     | 1809655000                         | 692                | 1773               | Property and casualty insurance company; specializing in coverage for personal automobiles and homes                | James Stone,<br>Founder, chairman, CEO         |

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| 14   | <b>F.W. Webb Co.</b><br>160 Middlesex Turnpike<br>Bedford, MA 01730<br>781-272-6600<br>fwwebb.com                         | 1762492791                         | 955                | 3050               | Wholesale & distribution   | Jeff Pope, Owner and President                   |
| 15   | <b>The Cross Country Group</b><br>400 River's Edge Drive<br>Medford, MA 02155<br>781-396-3700<br>crosscountrygroup.com    | 1677914029                         | 600                | 3000               | Technology-enabled services in the automotive, home and financial services industries                      | Sidney Wolk, CEO, founder                        |
| 16   | <b>Granite Telecommunications LLC</b><br>100 Newport Ave. Extension<br>Quincy, MA 02171<br>866-847-1500<br>granitenet.com | 1638766000                         | 1444               | 2079               | Communications solutions and managed services for voice, data, wireless, network management and monitoring | Robert Hale Jr., President & CEO                 |
| 17   | <b>W.B. Mason</b><br>59 Centre St.<br>Brockton, MA 02301<br>888-926-2766<br>wbmason.com                                   | 1494000000                         | 692                | 2483               | Office supplies, janitorial supplies, breakroom supplies   | Leo Meehan, President, CEO                       |
| 18   | <b>CDM Smith</b><br>75 State St.<br>Boston, MA 02109<br>617-452-6000<br>cdmsmith.com                                      | 1361052819                         | 452                | 5146               | Full-service engineering and construction firm   | Timothy Wall, Chairman, CEO                      |
| 19   | <b>WilmerHale</b><br>60 State St.<br>Boston, MA 02109<br>617-526-6000<br>wilmerhale.com                                   | 1297089000                         | 465                | 1892               | Full-service international law firm  | Daniel Halston, Partner-in-charge, Boston office |
| 20   | <b>MathWorks</b><br>1 Apple Hill Drive<br>Natick, MA 01760<br>508-647-7000<br>mathworks.com                               | 1250000000                         | 3000               | 5000               | Developer of mathematical computing software   | Jack Little, President, CEO                      |
| 21   | <b>Shawmut Design and Construction</b><br>560 Harrison Ave.<br>Boston, MA 02118<br>617-622-7000<br>shawmut.com            | 1236747718                         | 320                | 837                | Construction management firm   | Les Hiscoe, CEO                                  |
| 22   | <b>Beacon Hill Staffing Group</b><br>152 Bowdoin St.<br>Boston, MA 02108<br>617-326-4000<br>beaconhillstaffing.com        | 902000000                          | 263                | 1112               | Staffing services  | Andrew Wang, CEO                                 |

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| 23   | <b>Risk Strategies Co.</b><br>160 Federal St.<br>Boston, MA 02110<br>617-330-5700<br>risk-strategies.com           | 778900000                          | 199                | 3271               | Specialty national<br>insurance<br>brokerage and<br>risk management<br>firm  | John Mina, CEO   |
| 24   | <b>eClinicalWorks</b><br>2 Technology Drive<br>Westborough, MA 01581<br>508-836-2700<br>eclinicalworks.com         | 730000000                          | 825                | 5428               | Health care IT<br>services,<br>providing<br>comprehensive<br>Electronic Health<br>Record (EHR) and<br>Practice<br>Management (PM)<br>solutions | Girish Navani,<br>CEO, co-founder  |
| 25   | <b>NWN Carousel</b><br>271 Waverley Oaks Road<br>Waltham, MA 02452<br>781-472-3400<br>nwncarousel.com              | 700000000                          | 158                | 158                | Cloud<br>communications<br>service provider  | Jim Sullivan,<br>President, CEO  |
| 26   | <b>Mintz</b><br>1 Financial Center<br>Boston, MA 02111<br>617-542-6000<br>mintz.com                                | 588500000                          | 655                | 1129               | Law firm   | R. Robert Popeo,<br>Chairman Michael<br>Fantozzi,<br>Managing<br>member, Boston                                |
| 27   | <b>RoadOne<br/>IntermodaLogistics</b><br>1 Kelleway Drive<br>Randolph, MA 02368<br>781-635-0723<br>roadone.com     | 545391000                          | 191                | 3193               | Intermodal<br>transportation<br>and related<br>logistics company   | Kendall Kellaway,<br>CEO   |
| 28   | <b>Blount Fine Foods</b><br>630 Currant Road<br>Fall River, MA 02720<br>774-888-1300<br>blountfinefoods.com        | 530873992                          | 1115               | 1885               | Prepared foods<br>and soup<br>manufacturer   | Todd Blount,<br>President, CEO   |
| 29   | <b>Nixon Peabody LLP</b><br>Exchange Place<br>53 State St.<br>Boston, MA 02109<br>617-345-1000<br>nixonpeabody.com | 526971240                          | 287                | 1250               | Law firm   | Stephen Zubiago,<br>CEO and<br>managing partner<br>Christopher<br>Froeb, Office<br>managing<br>partner, Boston |
| 30   | <b>Access</b><br>500 Unicorn Drive<br>Woburn, MA 01801<br>877-345-3546<br>accesscorp.com                           | 459670000                          | 164                | 2451               | Records and<br>information<br>management<br>services provider  | Rob Alston, CEO  |

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| 31   | <b>Eliassen Group</b><br>55 Walkers Brook Drive<br>Reading, MA 01867<br>800-354-2773<br>eliassen.com                    | 448572321                          | 135                | 405                | Strategic<br>consulting and<br>talent solutions   | Dave MacKeen,<br>CEO                      |
| 32   | <b>Curriculum Associates</b><br>153 Rangeway Road<br>N. Billerica, MA 01862<br>800-225-0248<br>curriculumassociates.com | 438883000                          | 672                | 2239               | Educational<br>technology and<br>publishing<br>company  | Rob Waldron,<br>CEO                       |
| 33   | <b>Continental Resources<br/>Inc.</b><br>175 Middlesex Turnpike<br>Bedford, MA 01730<br>781-275-0850<br>conres.com      | 420000000                          | 125                | 291                | High technology,<br>global IT<br>solutions, test<br>equipment,<br>products, services<br>and support | Mary Nardella,<br>CEO                     |
| 34   | <b>Dellbrook   JKS</b><br>859 Willard St.<br>Quincy, MA 02169<br>781-380-1608<br>dellbrook.com                          | 419000000                          | 231                | 231                | Full-service<br>construction firm   | Mike Fish,<br>President, CEO              |
| 35   | <b>ALKU</b><br>200 Brickstone Square<br>Andover, MA 01810<br>978-296-6900<br>alku.com                                   | 410925000                          | 290                | 399                | Specialized<br>consulting<br>services   | Mark Eldridge,<br>CEO                     |
| 36   | <b>Nova Biomedical Corp.</b><br>200 Prospect St.<br>Waltham, MA 02454<br>781-894-0800<br>novabiomedical.com             | 407000000                          | 915                | 1311               | Develops,<br>manufactures,<br>and sells<br>advanced<br>technology blood<br>testing analyzers        | Frank<br>Manganaro,<br>President, CEO     |
| 37   | <b>Callahan Construction<br/>Managers</b><br>80 1st St.<br>Bridgewater, MA 02324<br>508-279-0012<br>callahan-inc.com    | 393000000                          | 205                | 217                | Construction<br>management  | Patrick Callahan,<br>President            |
| 38   | <b>Columbia</b><br>100 Riverpark Drive<br>North Reading, MA 01864<br>978-664-9500<br>columbiacc.com                     | 387000000                          | 190                | 190                | Third-generation<br>construction<br>management<br>company   | Shaun Lover,<br>President                 |
| 39   | <b>Lee Kennedy Co. Inc.</b><br>122 Quincy Shore Drive<br>Quincy, MA 02171<br>617-825-6930<br>leekennedy.com             | 349535000                          | 205                | 205                | Full-service<br>construction firm   | Lee Michael<br>Kennedy,<br>President, CEO |

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| 40   | <b>Commodore Builders</b><br>404 Wyman St.<br>Suite 400<br>Waltham, MA 02451<br>617-614-3500<br>www.commodorebuilders.com                                    | 340410000                          | 185                | 185                | Veteran-owned<br>construction<br>management firm   | Thomas Comeau,<br>President/COO<br>Joseph Albanese,<br>CEO  |
| 41   | <b>Bullhorn Inc.</b><br>100 Summer St.<br>Boston, MA 02110<br>617-478-9100<br>bullhorn.com   | 340000000                          | 230                | 1300               | Staffing software<br>provider  | Art Papas,<br>Founder, CEO                                  |
| 42   | <b>IntelyCare</b><br>1250 Hancock St.<br>Quincy, MA 02169<br>844-683-5922<br>intelycare.com  | 326759000                          | 261                | 300                | Nurse staffing<br>platform for<br>health care<br>facilities  | David Coppins,<br>CEO                                       |
| 43   | <b>VHB</b><br>101 Walnut St.<br>Watertown, MA 02472<br>617-924-1770<br>vhb.com   | 315000000                          | 502                | 1668               | Multidisciplinary<br>American civil<br>engineering<br>consulting and<br>design firm  | Michael<br>Carragher,<br>President, CEO                     |
| 44   | <b>SBLI (The Savings Bank<br/>Mutual Life Insurance<br/>Company of<br/>Massachusetts)</b><br>1 Linscott Road<br>Woburn, MA 01801<br>888-630-5000<br>sbli.com | 305539000                          | 175                | 190                | National provider<br>of safe, low-cost<br>life insurance<br>products   | James Morgan,<br>President, CEO                             |
| 45   | <b>CFGI LLC</b><br>1 Lincoln St.<br>Boston, MA 02111<br>617-531-8270<br>cfgi.com   | 289880000                          | 196                | 758                | Accounting and<br>financial services   | Nicholas Nardone<br>Shane Caiazzo,<br>Co-CEOs               |
| 46   | <b>Granite City Electric<br/>Supply Co. Inc.</b><br>19 Quincy Ave.<br>Quincy, MA 02169<br>617-472-6500<br>granitecityelectric.com                            | 288000000                          | 300                | 375                | Distributor of<br>electrical supplies  | Steven Helle,<br>President                                  |
| 47   | <b>J.C. Cannistraro LLC</b><br>80 Rosedale Road<br>Watertown, MA 02472<br>617-926-0092<br>cannistraro.com  | 281500000                          | 975                | 975                | Mechanical<br>construction,<br>design and<br>service, including<br>HVAC piping and<br>sheet metal,<br>plumbing and fire<br>protection<br>solutions | David<br>Cannistraro, CEO<br>John Cannistraro,<br>President |

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|------|---|------------------------------------|--------------------|--------------------|--|--------------------------------|
| 48   | <b>NEI General Contracting</b><br>27 Pacella Park Drive<br>Randolph, MA 02368<br>781-356-7666<br>neigc.com                  | 273947690                          | 127                | 181                | General contractor specializing in affordable and market-rate housing  | Josef Rettman, President       |
| 49   | <b>UG2</b><br>2 Copley Place<br>Tower 2, Suite 110<br>Boston, MA 02116<br>617-279-8100<br>ug2.com                           | 239399137                          | 2306               | 4450               | Comprehensive, integrated facility services  | Louis Lanzillo Jr., CEO        |
| 50   | <b>Barrett Distribution Centers Inc.</b><br>15 Freedom Way<br>Franklin, MA 02038<br>508-553-8800<br>barrettdistribution.com | 229106000                          | 295                | 1226               | E-commerce fulfillment and logistics services  | Arthur Barrett, President      |
| 51   | <b>TG Gallagher</b><br>309 Waverley Oaks Road<br>Waltham, MA 02452<br>617-661-7000<br>tggallagher.com                       | 215000000                          | 375                | 375                | Industrial mechanical contractor partnering with life science, health care and higher ed clients   | Brian Potter, President, CEO   |
| 52   | <b>Wise Construction</b><br>21 East St.<br>Winchester, MA 01890<br>781-721-1100<br>wiseconstruction.com                     | 212000000                          | 179                | 179                | Construction management, general contracting   | John Wise, President           |
| 53   | <b>GEI Consultants Inc.</b><br>400 Unicorn Park Drive<br>Woburn, MA 01801<br>781-721-4000<br>geiconsultants.com             | 209882566                          | 96                 | 977                | Integrated water resources, environmental, ecological, geotechnical and waterfront engineering solutions to diverse clientele nationwide | Ron Palmieri, President, CEO   |
| 54   | <b>Haley &amp; Aldrich Inc.</b><br>70 Blanchard Road<br>Burlington, MA 01803<br>617-886-7600<br>haleyaldrich.com            | 198600000                          | 199                | 817                | Engineering and environmental consulting company   | Lawrence Smith, President, CEO |

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| 55   | <b>PR Restaurants LLC d/b/a<br/>Panera Bread</b><br>550 Cochituate Road<br>Framingham, MA 01701<br>617-581-6160<br>prmanagementcorp.com | 187795072                          | 1452               | 2096               | Owns and<br>operates 59<br>Panera Bread<br>bakery-cafe<br>locations in<br>Massachusetts,<br>New Hampshire,<br>and Maine                                  | Mitchell Roberts,<br>CEO                    |
| 56   | <b>W.L. French Excavating<br/>Corp.</b><br>14 Sterling Road<br>North Billerica, MA 01862<br>978-663-2623<br>wlfrench.com                | 169804556                          | 285                | 285                | Construction<br>services including:<br>mass excavation,<br>environmental<br>remediation, and<br>soil & waste<br>management                               | William French<br>Jr., President            |
| 57   | <b>GZA GeoEnvironmental<br/>Inc.</b><br>249 Vanderbilt Ave.<br>Norwood, MA 02062<br>781-278-3700<br>gza.com                             | 160000000                          | 190                | 736                | Multidisciplinary<br>consulting firm<br>providing<br>geotechnical,<br>environmental,<br>water, ecological,<br>and construction<br>management<br>services | Patrick Sheehan,<br>President, CEO          |
| 58   | <b>Leader Bancorp Inc.</b><br>180 Massachusetts Ave.<br>Arlington, MA 02474<br>781-646-3900<br>leaderbank.com                           | 159658000                          | 349                | 417                | Holding company<br>for Leader Bank<br>NA, an FDIC-<br>insured<br>community bank  | Sushil Tuli,<br>Chairman, CEO,<br>President |
| 59   | <b>Simpson Gumpertz &amp;<br/>Heger</b><br>480 Totten Pond Road<br>Waltham, MA 02451<br>781-907-9000<br>sgh.com                         | 151400000                          | 286                | 625                | National<br>engineering firm   | James Parker,<br>CEO                        |
| 60   | <b>Softworld Inc.</b><br>281 Winter St.<br>Waltham, MA 02451<br>877-899-1166<br>softworldinc.com  | 149876359                          | 119                | 146                | Staffing and<br>solutions<br>company   | David Teitelman,<br>CEO                     |
| 61   | <b>TalentBurst Inc.</b><br>679 Worcester Road<br>Natick, MA 01760<br>508-628-7500<br>talentburst.com                                    | 147700000                          | 431                | 2626               | Life sciences, IT<br>and engineering<br>solutions  | Bharat (Brad)<br>Talwar, CEO                |



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| 62   | <b>Weston &amp; Sampson</b><br>55 Walkers Brook Drive<br>Reading, MA 01867<br>978-532-1900<br>westonandsampson.com | 146399648                          | 436                | 723                | Multidisciplinary<br>engineering,<br>environmental,<br>and planning<br>consulting along<br>with construction,<br>operation and<br>maintenance<br>services | Frank Ricciardi,<br>CEO                 |
| 63   | <b>Baystate Financial</b><br>200 Clarendon St.<br>Boston, MA 02116<br>617-585-4500<br>baystatefinancial.com        | 141000000                          | 434                | 804                | Provides financial<br>planning services<br>to individuals and<br>corporations   | David Porter,<br>Managing partner       |
| 64   | <b>Demand Science</b><br>222 Rosewood Drive<br>Danvers, MA 01923<br>857-770-1744<br>demandscience.com              | 139616000                          | 78                 | 1137               | Global B2B data<br>company  | Peter Cannone,<br>CEO                   |
| 65   | <b>Thrive</b><br>25 Forbes Blvd.<br>Foxborough, MA 02035<br>866-205-2810<br>thrivenextgen.com                      | 137028000                          | 195                | 525                | NextGen<br>managed services<br>provider   | Rob Stephenson,<br>CEO                  |
| 66   | <b>BlueSnap</b><br>800 South St.<br>Waltham, MA 02453<br>781-790-5013<br>bluesnap.com                              | 135065000                          | 69                 | 220                | Provider of a<br>global payment<br>processing<br>platform   | Ralph<br>Dangelmaier,<br>CEO            |
| 67   | <b>Forward Financing</b><br>53 State St.<br>Boston, MA 02109<br>888-244-9099<br>forwardfinancing.com               | 128791000                          | 160                | 160                | Provider of<br>working capital to<br>small businesses<br>nationwide   | Justin Bakes,<br>CEO, co-founder        |
| 68   | <b>Colantonio Inc.</b><br>16 Everett St.<br>Holliston, MA 01746<br>508-429-8666<br>colantonioinc.com               | 128009000                          | 108                | 108                | Construction<br>management,<br>general<br>contracting and<br>pre-construction<br>services   | Francis<br>Colantonio,<br>Chairman, CEO |
| 69   | <b>Siena Construction Corp.</b><br>38 Sidney St.<br>Cambridge, MA 02139<br>617-201-8920<br>sienaconstruction.com   | 125378000                          | 71                 | 71                 | Construction<br>management firm<br>specializing in life<br>sciences, higher<br>education,<br>commercial and<br>retail sectors                             | Terrence Hayes ,<br>President           |

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| 70   | <b>Harry Grodsky &amp; Co. Inc.</b><br>33 Shaws Lane<br>Springfield, MA 01104<br>413-785-1947<br>grodsky.com       | 107929009                          | 158                | 266                | Mechanical<br>contractor  | Dave Streeter,<br>President                    |
| 71   | <b>BR+A Consulting<br/>Engineers</b><br>10 Guest St.<br>Boston, MA 02135<br>617-254-0016<br>brplusa.com            | 107000000                          | 258                | 457                | Global<br>engineering firm  | Allan Ames,<br>President/CEO                   |
| 72   | <b>airSlate</b><br>17 Station St.<br>Brookline, MA 02445<br>airslate.com   | 104843000                          | 23                 | 1037               | Global SaaS<br>technology<br>company that<br>provides no-code<br>workflow<br>automation,<br>electronic<br>signature, and<br>document<br>management<br>solutions | Borya<br>Shakhnovich,<br>CEO                   |
| 73   | <b>Vanderweil Engineers</b><br>274 Summer St.<br>Boston, MA 02210<br>617-423-7423<br>vanderweil.com                | 101214100                          | 275                | 404                | Mechanical,<br>electrical,<br>plumbing, fire<br>safety engineering<br>and sustainability<br>consulting firm   | Eli Sherman,<br>President, CEO                 |
| 74   | <b>Elkus Manfredi Architects</b><br>25 Drydock Ave.<br>Boston, MA 02210<br>617-426-1300<br>elkus-manfredi.com      | 96500000                           | 244                | 244                | Full-service design<br>practice focused<br>on architecture,<br>master planning,<br>urban design,<br>historic<br>preservation, and<br>interior<br>architecture   | David Manfredi,<br>CEO & Founding<br>principal |
| 75   | <b>EBI Consulting</b><br>21 B St.<br>Burlington, MA 01803<br>781-273-2500<br>ebiconsulting.com                     | 91747687                           | 127                | 511                | Environmental,<br>architecture and<br>engineering, and<br>environmental<br>health and safety<br>services  | Nolan Previte,<br>President, CEO               |
| 76   | <b>Hamel &amp; McAlister Inc.</b><br>215 Middlesex Turnpike<br>Burlington, MA 01803<br>781-272-0100<br>h-m-inc.com | 90200000                           | 125                | 125                | Mechanical<br>contractor  | Shane Hamel,<br>President<br>Dave Lyons, COO   |

| Rank | Company/Prior rank<br>(*unranked in 2021)/   | Company's<br>total 2021<br>revenue | Mass.<br>employees | Total<br>employees | General<br>business<br>description   | Chief<br>executive(s)                           |
|------|--|------------------------------------|--------------------|--------------------|--|---|
| 77   | <b>Pixability Inc.</b><br>226 Causeway St.<br>Boston, MA 02114<br>888-749-8433<br>pixability.com                                 | 83100000                           | 38                 | 89                 | Technology and data company that helps brands and their agencies maximize the value of video advertising on YouTube, YouTube on TV Screens, Amazon Fire, Roku and Hulu | David George, CEO                               |
| 78   | <b>Tighe &amp; Bond Inc.</b><br>53 Southamptn Road<br>Westfield, MA 01085<br>413-562-1600<br>tighebond.com                       | 82085000                           | 290                | 436                | Multidisciplinary engineering and consulting firm  | Robert Belitz, President, CEO                   |
| 79   | <b>D.F. Pray General Contractors</b><br>25 Anthony St.<br>Seekonk, MA 02771<br>508-336-3366<br>dfpray.com                        | 81000000                           | 67                 | 67                 | Construction manager/general contractor/design-builder   | Scott Pray, President                           |
| 80   | <b>Corderman &amp; Co. Inc.</b><br>9 Channel Center St.<br>Suite 400<br>Boston, MA 02210<br>617-542-9200<br>cordermancompany.com | 80000000                           | 82                 | 82                 | Construction management firm providing pre-construction and construction services  | David Corderman Jr., Founder, principal         |
| 81   | <b>Transmit Security</b><br>500 Boylston St.<br>Boston, MA 02116<br>781-258-3774<br>transmitsecurity.com                         | 77800000                           | 35                 | 384                | Cloud-based SaaS solutions that provide enterprises with secure passwordless identity experiences  | Rakesh Loonkar, President, co-founder           |
| 82   | <b>Magellan Jets LLC</b><br>1250 Hancock St.<br>Quincy, MA 02169<br>617-328-5387<br>magellanjets.com                             | 77300000                           | 34                 | 55                 | Domestic and international private jet travel  | Joshua Hebert, CEO<br>Anthony Tivnan, President |
| 83   | <b>Lafrance Hospitality</b><br>41 Old Bedford Rd<br>Westport, MA 02790<br>508-676-7888<br>lafrancehospitality.com                | 75887949                           | 578                | 766                | Hospitality company (hotels, restaurants, function facilities and catering)  | Richard Lafrance, CEO                           |

| Rank | Company/Prior rank<br>(*unranked in 2021)/  | Company's<br>total 2021<br>revenue | Mass.<br>employees | Total<br>employees | General<br>business<br>description  | Chief<br>executive(s)   |
|------|---|------------------------------------|--------------------|--------------------|---|---|
| 84   | <b>Westnet Inc.</b><br>55 North St.<br>Canton, MA 02021<br>781-828-7772<br>westnetmed.com                           | 75611000                           | 35                 | 43                 | Distributor of<br>medical/surgical<br>supplies and<br>equipment; life<br>science products;<br>and industrial<br>paper   | Gordon<br>Thompson, CEO                                       |
| 85   | <b>Locus Robotics</b><br>301 Ballardvale St.<br>Wilmington, MA 01887<br>844-562-8700<br>locusrobotics.com           | 73399000                           | 205                | 280                | Autonomous<br>mobile robots<br>(AMR) for<br>warehouse<br>fulfillment  | Rick Faulk, CEO   |
| 86   | <b>Arcadia Solutions</b><br>320 Summer St., Floor 3<br>Boston, MA 02210<br>781-202-3600<br>arcadiasolutions.com     | 68455000                           | 116                | 405                | Health care data<br>and software  | Sean Carroll, CEO<br>Seth Henry,<br>President                 |
| 87   | <b>Norbella Inc.</b><br>46 Plympton St.<br>Boston, MA 02118<br>617-542-1040<br>norbella.com                         | 68000000                           | 25                 | 25                 | Full-service media<br>agency  | Stephanie Noris,<br>President                                 |
| 88   | <b>The DAVIS Cos.</b><br>241 Boston Post Road West<br>Marlborough, MA 01752<br>508-305-6000<br>daviscos.com         | 66732842                           | 65                 | 92                 | Staffing solutions<br>and talent<br>advisory services,<br>specializing in<br>contract, contract-<br>to-hire and direct<br>hire staffing for<br>engineering,<br>advanced<br>manufacturing, IT<br>and technology<br>personnel | Brendon Davis,<br>President                                   |
| 89   | <b>Embark Veterinary</b><br>320 Summer St.<br>Boston, MA 02210<br>224-236-2275<br>embarkvet.com                     | 66426000                           | 133                | 170                | Developer of dog<br>DNA test services   | Ryan Boyko,<br>Founder & CEO                                  |
| 90   | <b>The Computer Merchant<br/>Ltd.</b><br>95 Longwater Circle<br>Norwell, MA 02061<br>781-878-1070<br>itstaffing.com | 65649847                           | 88                 | 844                | Information<br>technology<br>staffing firm  | John Danieli,<br>President, CEO                               |
| 91   | <b>Avedis Zildjian Co.</b><br>22 Longwater Drive<br>Norwell, MA 02061<br>800-229-8672<br>zildjian.com               | 65000000                           | 87                 | 212                | Manufacturer of<br>musical<br>instruments   | John Stephans,<br>CEO Craigie<br>Zildjian,<br>Executive chair |

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|------|--|------------------------------------|--------------------|--------------------|---|---|
| 92   | <b>Atlantic Charter Insurance Co.</b><br>25 New Chardon St.<br>Boston, MA 02114<br>617-488-6500<br>atlanticcharter.com       | 64000000                           | 67                 | 67                 | Workers' compensation insurer   | Linda Sallop,<br>President, CEO   |
| 93   | <b>Florence Electric/Kaydon Integrated Technologies</b><br>290 Pine St.<br>Canton, MA 02021<br>781-769-7110<br>teamfloco.com | 62429000                           | 194                | 220                | Building technology services, electrical and specialty systems design, installation and service | Eli Florence,<br>President, CEO   |
| 94   | <b>Aqueduct Technologies</b><br>333 Wyman St.<br>Waltham, MA 02451<br>617-221-3570<br>aqueducttech.com                       | 59785000                           | 108                | 117                | IT solutions provider   | Manak Ahluwalia,<br>President, CEO                                      |
| 95   | <b>GlideFast Consulting</b><br>444 Washington St.<br>Woburn, MA 01801<br>339-999-2190<br>glidefast.com                       | 59614000                           | 33                 | 420                | Consulting firm dedicated exclusively to ServiceNow   | Michael Lombardo, CEO   |
| 96   | <b>JDL Corporate Interiors Inc.</b><br>9 Broad St.<br>Boston, MA 02109<br>617-619-5320<br>jdlci.com                          | 58000000                           | 44                 | 44                 | General contracting firm specializing in interior commercial spaces                             | Jonathan Lake,<br>President Kristen Lake,<br>Principal/Business manager |
| 97   | <b>KLR</b><br>99 Summer St.<br>Boston, MA 02110<br>617-236-8098<br>kahnlitwin.com  | 57400000                           | 155                | 284                | Public accounting and business advisory firm  | Alan Litwin,<br>Managing director                                       |
| 98   | <b>radius financial group Inc.</b><br>600 Longwater Drive<br>Norwell, MA 02061<br>781-742-6500<br>radiusgrp.com              | 55498354                           | 130                | 200                | Full-service mortgage lender  | Sarah Valentini<br>Keith Polaski, Co-owners                             |
| 99   | <b>Coretelligent</b><br>197 First Ave.<br>Needham, MA 02494<br>781-247-4900<br>coretelligent.com                             | 52851000                           | 63                 | 226                | Managed and co-managed IT support, cybersecurity and cloud services                             | Kevin Routhier,<br>CEO  |
| 100  | <b>Adviser Investments</b><br>85 Wells Ave.<br>Newton, MA 02459<br>800-492-6868<br>adviserinvestments.com                    | 52600447                           | 92                 | 102                | Full-service wealth management firm   | Christopher Mirick, Interim CEO & General Counsel                       |